



Investor Presentation

November – December 2022

SAFE HARBOR STATEMENT

This presentation does not constitute an offer to sell, or a solicitation of an offer to buy, any security and shall not constitute an offer, solicitation or sale in any jurisdiction in which such offer, solicitation or sale would be unlawful.

Forward-Looking Statements

The Company's presentation contains forward-looking statements based on management's current expectations, estimates and projections. The nature of the Company's business and the many countries in which it operates subject it to changing economic, competitive, regulatory and technological conditions, risks and uncertainties. In accordance with the "safe harbor" provisions of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, the Company provides the following cautionary remarks regarding important factors that, among others, could cause future results to differ materially from the results contemplated by forward-looking statements, including the expectations and assumptions expressed or implied herein. Forward-looking statements contained herein could include, among other things, statements about management's confidence in and strategies for performance; expectations for new and existing products, technologies and opportunities; and expectations regarding growth, sales, cash flows, and earnings. Forward-looking statements can be identified by the use of such terms as "may," "could," "expect," "anticipate," "intend," "believe," "likely," "estimate," "outlook," "plan" or other comparable terms. Factors that could cause actual results to differ, perhaps materially, from those implied by forward-looking statements include, but are not limited to: (1) changes in the worldwide business environment in which the Company operates, including changes in general economic conditions or changes due to COVID-19 and governmental and market reactions to COVID-19; (2) changes in currency exchange rates, interest rates, commodity and fuel costs and capital costs; (3) changes in the performance of equity and bond markets that could affect, among other things, the valuation of the assets in the Company's pension plans and the accounting for pension assets, liabilities and expenses; (4) changes in governmental laws and regulations, including environmental, occupational health and safety, tax and import tariff standards and amounts; (5) market and competitive changes, including pricing pressures, market demand and acceptance for new products, services and technologies; (6) the Company's inability or failure to protect its intellectual property rights from infringement in one or more of the many countries in which the Company operates; (7) failure to effectively prevent, detect or recover from breaches in the Company's cybersecurity infrastructure; (8) unforeseen business disruptions in one or more of the many countries in which the Company operates due to political instability, civil disobedience, armed hostilities, public health issues or other calamities; (9) disruptions associated with labor disputes and increased operating costs associated with union organization; (10) the seasonal nature of the Company's business; (11) the Company's ability to successfully enter into new contracts and complete new acquisitions or strategic ventures in the time-frame contemplated, or at all; (12) the Company's ability to negotiate, complete, and integrate strategic transactions; (13) failure to complete a divestiture of the Rail division, as announced on November 2, 2021 on satisfactory terms, or at all; (14) potential severe volatility in the capital or commodity markets; (15) failure to retain key management and employees; (16) the outcome of any disputes with customers, contractors and subcontractors; (17) the financial condition of the Company's customers, including the ability of customers (especially those that may be highly leveraged, have inadequate liquidity or whose business is significantly impacted by COVID-19) to maintain their credit availability; (18) implementation of environmental remediation matters; (19) risk and uncertainty associated with intangible assets; (20) the risk that the Company may be unable to implement fully and successfully the expected incremental actions at Clean Earth due to market conditions or otherwise and may fail to deliver the expected resulting benefits; and (21) other risk factors listed from time to time in the Company's SEC reports. A further discussion of these, along with other potential risk factors, can be found in Part II, Item 1A "Risk Factors," of the Company's Quarterly Report on Form 10-Q for the period ended September 30, 2022, and Part I, Item 1A, "Risk Factors," of the Company's Annual Report on Form 10-K for the year ended December 31, 2021. The Company cautions that these factors may not be exhaustive and that many of these factors are beyond the Company's ability to control or predict. Accordingly, forward-looking statements should not be relied upon as a prediction of actual results. The Company undertakes no duty to update forward-looking statements except as may be required by law.

Explanatory Note Regarding Estimates

This presentation includes certain estimates. These estimates reflect management's best estimates based upon currently available information and certain assumptions we believe to be reasonable. These estimates are inherently uncertain, subject to risks and uncertainties, many of which are not within our control, have not been reviewed by our independent auditors and may be revised as a result of management's further review. In addition, these estimates are not a comprehensive statement of our financial results, and our actual results may differ materially from these estimates due to developments that may arise between now and the time the results are final. There can be no assurance that the estimates will be realized, and our results may vary significantly from the estimates, including as a result of unexpected issues in our business and operations. Accordingly, you should not place undue reliance on such information. See "Forward-Looking Statements".

Non-GAAP Measures

Throughout this presentation, the Company refers to certain non-GAAP measures, including without limitation, adjusted EBITDA (Earnings Before Interest Taxes Depreciation and Amortization), adjusted EBITDA margin, adjusted diluted earnings per share from continuing operations and free cash flow. For a reconciliation of non-GAAP measures to GAAP results and the Company's rationale for its usage of non-GAAP measures, see the Appendix in this presentation.

COMPANY OVERVIEW

REASONS TO INVEST IN HARSCO

- ✓ Market leading provider of innovative environmental solutions
- ✓ Recycling and reuse value proposition supported by environmental regulation and customers' zero waste priorities
- ✓ Difficult to replicate assets in regulated industry, providing recurring and resilient revenue streams
- ✓ Strategic shift towards higher growth and less cyclical markets with attractive margins and cash generation characteristics
- ✓ Strong diversity of customers and end markets, with broad global exposure
- ✓ Deleveraging to drive equity accretion through asset sales and strengthening free cash flow
- ✓ ESG leader in our industry

HARSCO TODAY

OUR VISION

To become one of the world's truly unique environmental solutions companies.

FY 2021 REVENUE (AND EBITDA MARGINS)



REVENUE BY SEGMENT



REVENUE BY GEOGRAPHY

HARSCO ENVIRONMENTAL

70+
CUSTOMERS

30+
COUNTRIES

150+
SITES

25%
OF GLOBAL LST¹ Served

\$1.1B
2021 REVENUE

Harsco Environmental is the largest and most comprehensive provider of onsite environmental services and materials processing to the global metals industry. Serving as a technology partner for cleaner, greener, more efficient metal production, Harsco Environmental provides innovative solutions for by-product reuse.

**PROCESSED 20 MILLION
TONS OF SLAG LAST YEAR.**



(1) Excludes China, CIS, Iran, Japan, South Korea, Taiwan and Vietnam steel output.

ENVIRONMENTAL - COMBINATION OF VALUE AND SUSTAINABILITY



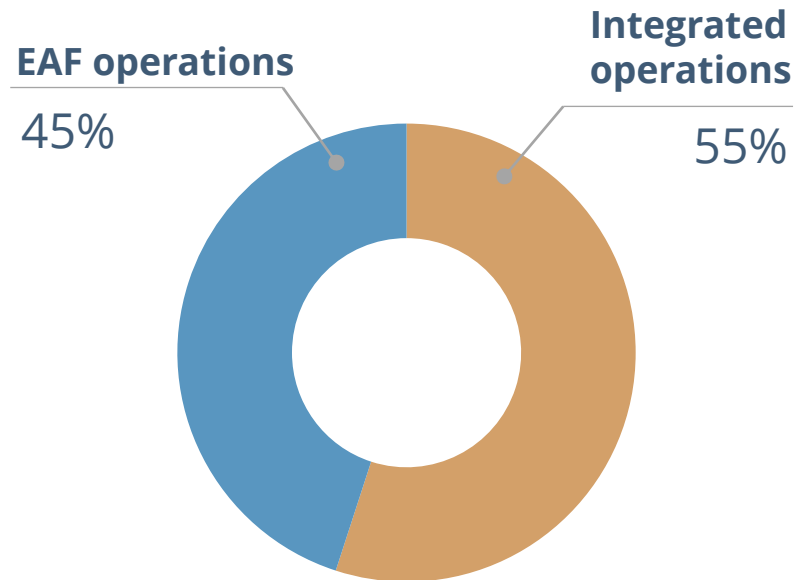
ecoproducts[™]
A combination of value, performance and sustainability

We're transforming by-product into valuable high-performance **ecoproducts**[™] preventing the unnecessary excavation of virgin raw materials going into landfill sites across the world.

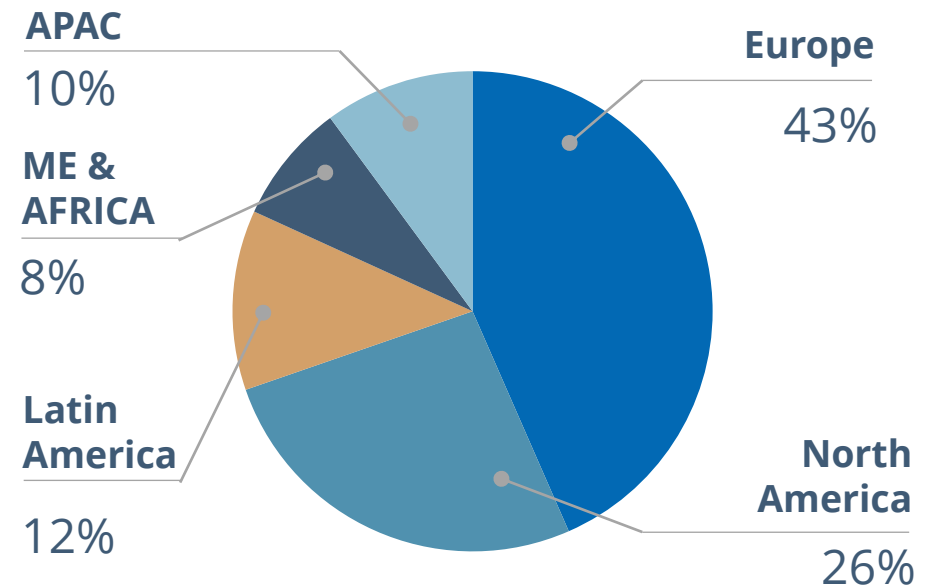
In the process, we generate new revenue streams for our customers and our investors.

ENVIRONMENTAL – CUSTOMER, GEOGRAPHIC & END-MARKET DIVERSITY

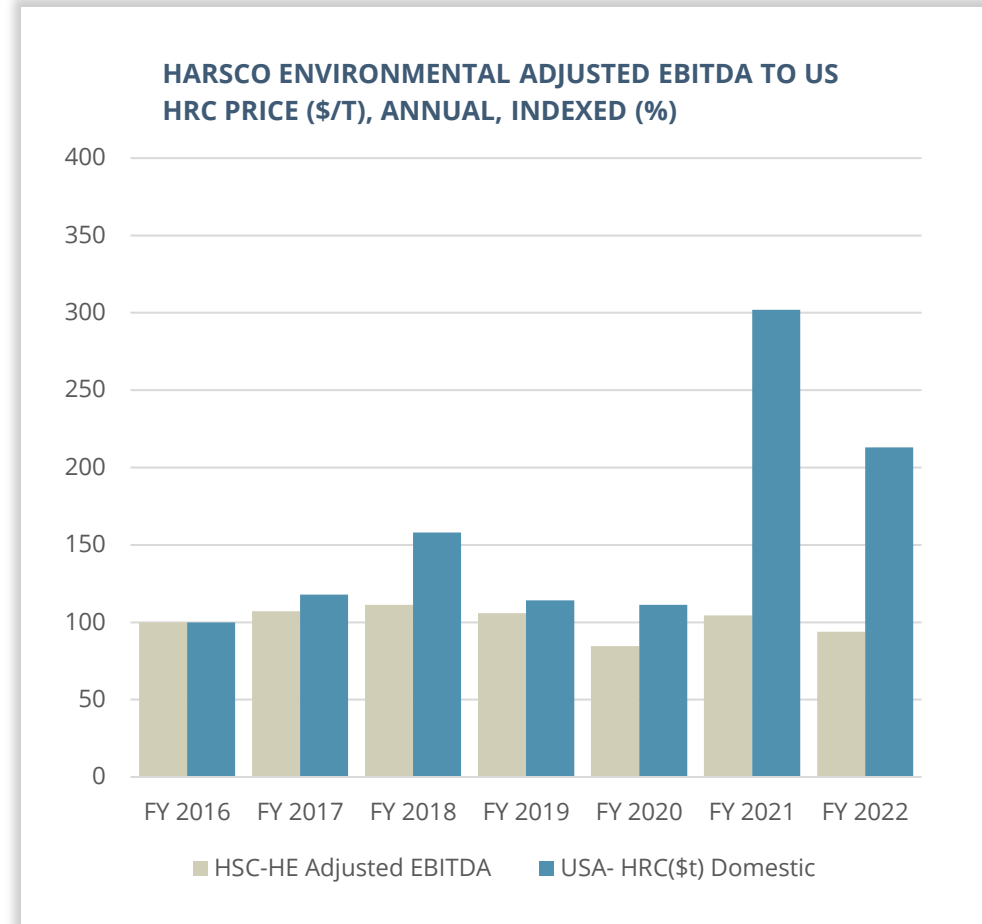
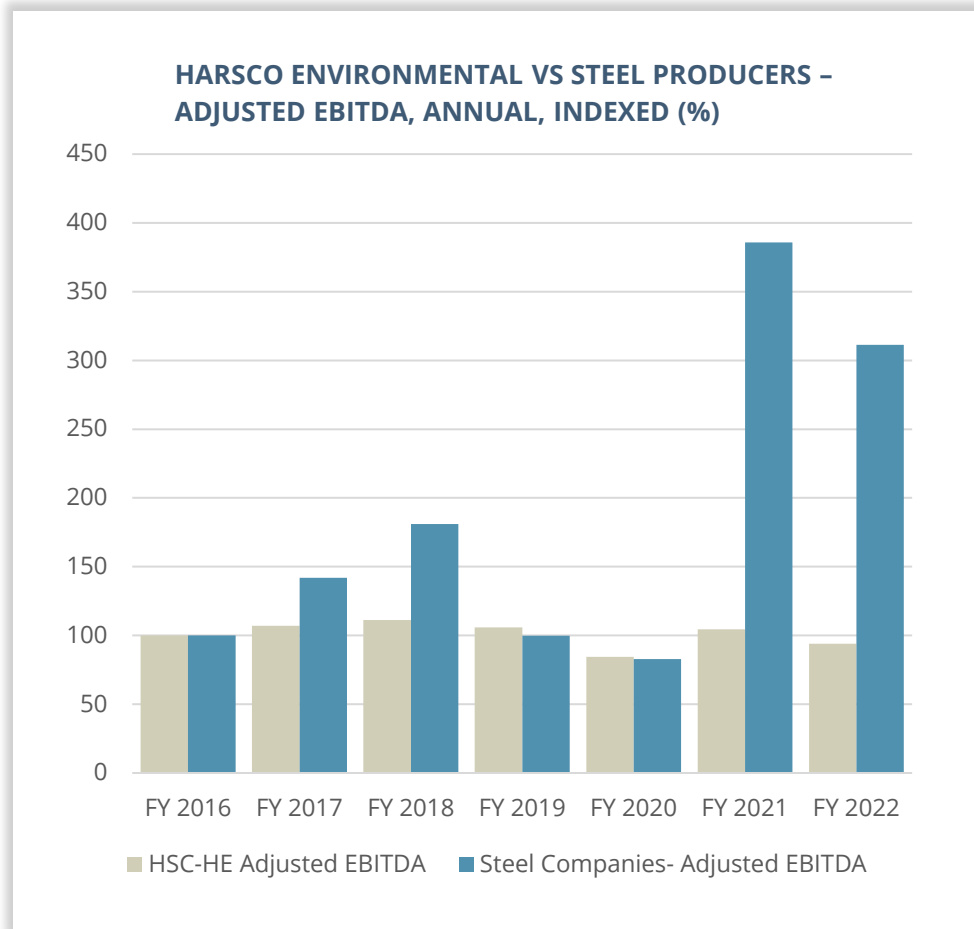
CUSTOMER SALES MIX – MILL SERVICES



GEOGRAPHIC MIX



ENVIRONMENTAL – LIMITED VOLATILITY AND STRONG CASH FLOW



* STEEL PRODUCERS CONSIDERED ARE STEEL DYNAMICS, TERNIUM, US STEEL CORP, ARCELORMITTAL AND ALLEGHENY TECHNOLOGIES; AND PRESENTED INFORMATION REPRESENTS CONSENSUS DATA. ALSO, NOTE THAT THERE IS NO UNIFORM DEFINITION OF ADJUSTED EBITDA. EACH COMPANY DEFINES ADJUSTED EBITDA DIFFERENTLY AND, AS A RESULT, ADJUSTED EBITDA OF ONE COMPANY MAY INCLUDE, OR EXCLUDE, SPECIFIC ITEMS THAT ARE CLASSIFIED DIFFERENTLY BY OTHER COMPANIES

CLEAN EARTH

Clean Earth is market leader in the management of hazardous and non-hazardous waste.



ENR
Engineering News-Record

#29
Top 200
Environmental Firms

#7
By Market Segment:
Hazardous Waste

90
PERMITTED
FACILITIES
INCLUDING
18
TSDFs*

500+
VALUABLE
PERMITS

700+
TRUCKS
500,000
STOPS
ANNUALLY

EXPANSION
PLANS AT
10+
FACILITIES

APPROACHING
\$800M
ANNUAL SALES

- Broad national footprint servicing a diverse customer base within retail, industrial and healthcare markets.
- Strong permit and asset position that is difficult to replicate.
- Capital light business with attractive cash conversion; 77% cash conversion ratio in 2021 (defined as Free Cash Flow divided by Adjusted EBITDA).
- Significant margin improvement opportunity.

*RCRA Part B permitted TSDFs

CLEAN EARTH RECYCLED > 4 MILLION TONS OF WASTE LAST YEAR

Clean Earth™ 2021 Recycling Facts



93%

Of the material we process is
Recycled



3.26 Million
Tons of Contaminated Soil
Recycled



271,000
Tons of Dredged Material
Recycled



10.2 Million
Pounds of Aerosol Cans
Recycled



181,000
Tons of Hazardous Material
Recycled



140,000
Tons of Wastewater
Recycled



129,000
Total Tons of Fuel
Recycled



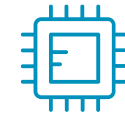
964,000
Pounds of Ballasts
Recycled



10.7 Million
Pounds of Lamps
Recycled



10.4 Million
Pounds of Batteries
Recycled



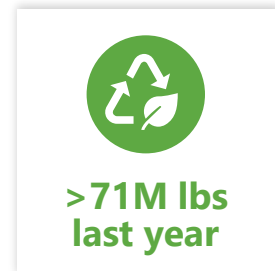
16.5 Million
Pounds of Electronics
Recycled

FULLCIRCLE: CONCIERGE WASTE MANAGEMENT CASE STUDY

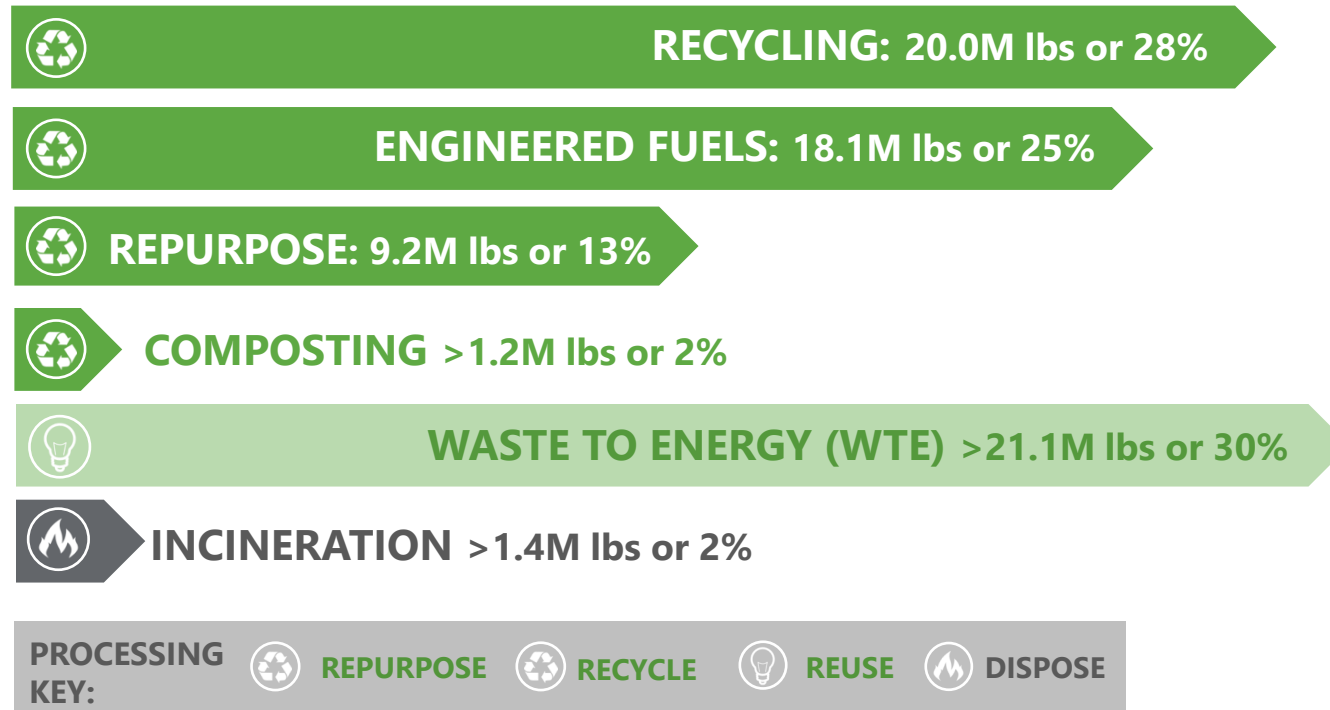
ANNUALIZED SERVICES



BY-PRODUCTS



PROCESSING



CUSTOMER BENEFITS

- 1 Insight & Experience**
Eliminating waste before it even happens.
- 2 Customized Solutions**
Innovate waste management throughout the product lifecycle from creation to end of use.
- 3 Circular Economy**
Supporting ESG priorities.
- 4 ...and Beyond**
Providing complete peace of mind in the complex world of waste and compliance.

98% OF BY-PRODUCTS ARE RECYCLED OR REUSED WITH ZERO MATERIAL GOING TO LANDFILL

* Fullcircle case study of services offered to one of our national consumer goods customers.

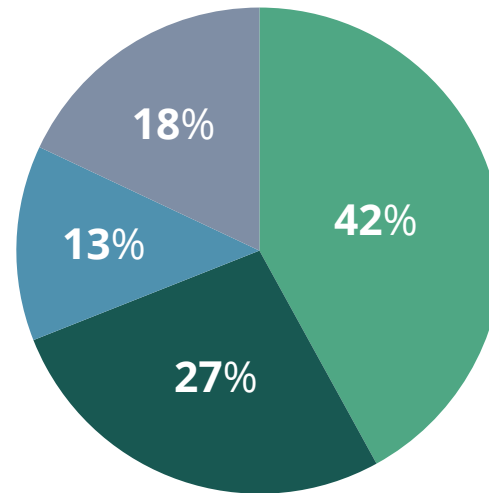
CLEAN EARTH – A STRONG AND DIVERSE CUSTOMER MIX

Our customers are large, well-known national or multinational brands from a variety of different sectors, including healthcare, infrastructure, manufacturing & industry and retail.

MANUFACTURING & INDUSTRY



2021 INDUSTRY MIX



RETAIL



INFRASTRUCTURE



HEALTHCARE



HARSCO – RECURRING REVENUE STREAMS



Industry leader for 70+ years; multi-decade relationships

Long-term contracts, with high renewal rates and fixed / variable pricing

Revenue mainly linked to customer volumes; not commodity prices

Critical services for metal production and environmental solutions that create value from waste



Largest network of TSDFs in the U.S.



90

Permitted Fix-Based Facilities



18

RCRA Part B permitted TSDFs

Governmental authorities dictate compliant treatment

Operating permit portfolio is highly valuable and difficult to replicate; no new greenfield TSDF permits for ~30 years

PIONEERING NEW INNOVATIVE SOLUTIONS

HARSCO ENVIRONMENTAL



Carbon-Negative Asphalt
SteelPhalt's new asphalt product, called SteelSurf Eco+, uses kraft lignin-based Lineo®, a renewable bio-based substance as a sustainable alternative to bitumen.



SureCut
A range of high-performance, premium priced blasting material, developed from steel slag to replace the less efficient coal slag equivalent.



The Falcon
This innovative mobile metal recovery processing plant is providing operating flexibility, lowering costs, recovering more metal and expediting projects more speedily.

CleanEarth™



Electronic Waste Recycling
Our innovation breaks through even the most difficult waste streams, recovering value while securing technology data.



Aerosol Can Recycling
Our innovative processes to recycle aerosols and various consumer commodities is unmatched inside the waste industry.



Fluorescent Lamp Recycling
This innovative recycling solution separates all geometric shapes of fluorescent lamps into their individual components for recycling and safe disposal.

GROWTH OPPORTUNITIES



RECENT CONTRACT WINS¹



of contract wins

AREAS OF OPPORTUNITY



White space at existing locations + new sites



ecoproductTM expansion



Growing list of materials designated as Hazardous and Contaminated



Market penetration through new permits and treatments



Geographic expansion and fragmented industry provides growth potential



Permit modifications and expansions



Increased maintenance and environment dredging activity



Environmental Regulation (PFAS for example)

(1) CONTRACT WINS SINCE 2018

ANTICIPATING FUTURE MEGATRENDS

PFAS Treatment

PFAS is found everywhere:



- 120,000+ sites in the U.S. have PFAS risks: U.S. military conducting assessments at installations and most airports have contamination
- U.S. Environmental Protection Agency (EPA) driving regulatory change and clean-up
- Clean Earth piloting proven technology for soil remediation

Batteries

As attitudes to recycling shift, we're anticipating:



**4,000%
INCREASE**

in demand for minerals (lithium and graphite) used in EV batteries over the next few decades

**25x
EXPANSION**

of battery recycling capabilities will be needed to meet the demand for lithium-ion battery materials

[Stanislaus, Global Battery Alliance]

Lead-acid battery recycling also presents an opportunity

By grasping the opportunity and with our operational expertise and technologies, we can get in front of the growth curve.

2022 OUTLOOK – CONSOLIDATED³

| | 2022 OUTLOOK | Prior 2022 Outlook | 2021 ACTUALS |
|--|---------------------|---------------------|--------------|
| GAAP OPERATING INCOME | \$(44) - (51)M | \$(53) - 63M | \$88M |
| ADJUSTED EBITDA ¹ | \$216 - 223M | \$210 - 220M | \$252M |
| GAAP DILUTED EARNINGS PER SHARE | \$(1.52) - \$(1.62) | \$(1.58) - \$(1.72) | \$0.28 |
| ADJUSTED DILUTED EARNINGS PER SHARE ¹ | \$(0.02) - \$0.08 | \$0.00 - \$(0.13) | \$0.69 |
| FREE CASH FLOW ² | \$90M - 100M | \$115M - 125M | \$(2)M |

(1) Excludes unusual items. Adjusted diluted earnings per share exclude acquisition amortization expense. See tables at end of presentation for GAAP to non-GAAP reconciliations

(2) See tables at end of presentation for GAAP to non-GAAP reconciliations.

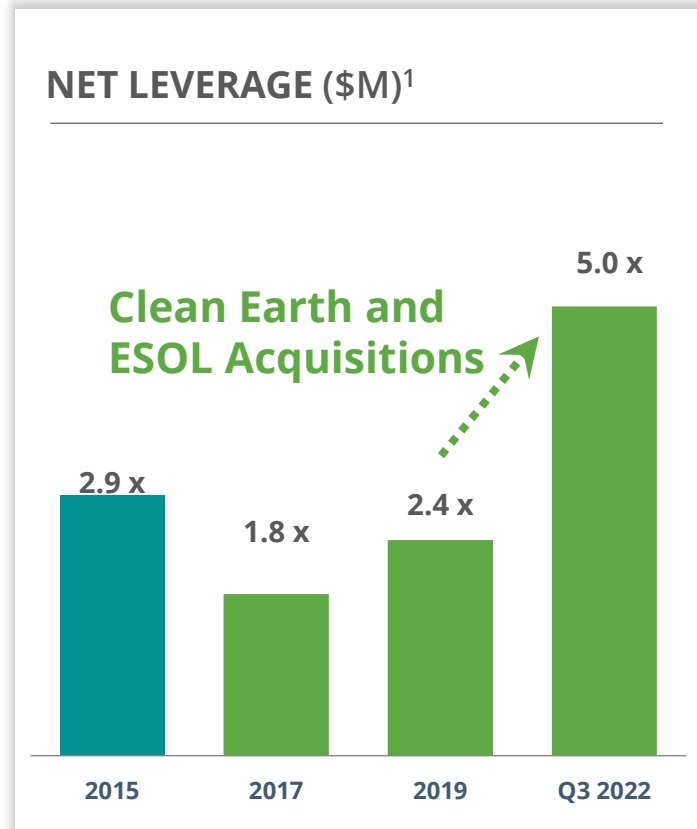
(3) Figures exclude Rail which is reported as Discontinued Operations

STRENGTHENING FREE CASH FLOW AND REDUCING LEVERAGE

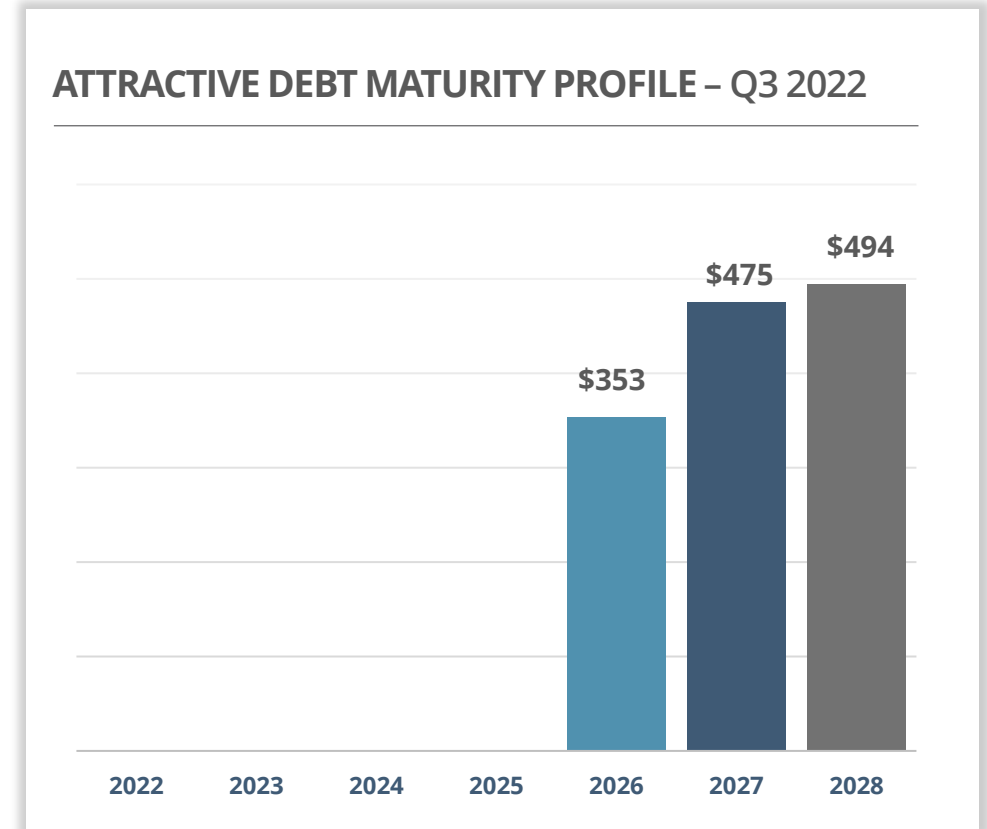
FINANCIAL STRATEGY

- Disciplined capital allocation strategy
- M&A on hold
- Growth investments limited to highest return projects
- Long term leverage ratio target of 3.0x or lower; deleveraging opportunities include:
 - Rail sale;
 - CE margin/FCF growth;
 - Cash pension and interest payments

NET LEVERAGE (\$M)¹



ATTRACTIVE DEBT MATURITY PROFILE – Q3 2022



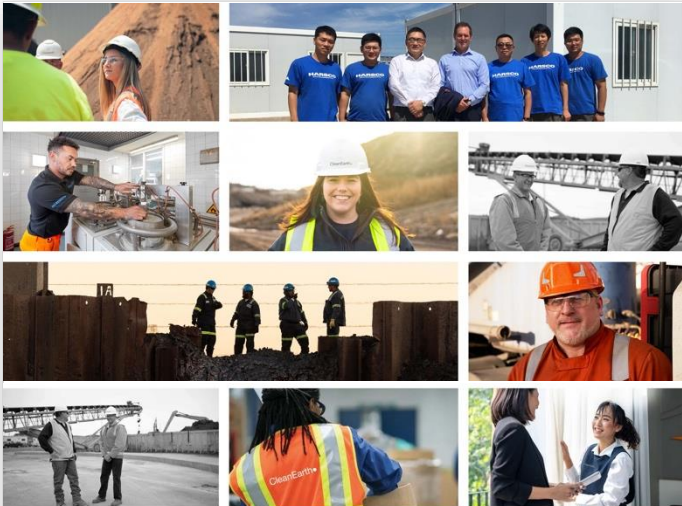
(1) NET DEBT EQUALS LONG TERM DEBT + SHORT TERM BORROWING + CURRENT MATURITIES OF LONG TERM DEBT - CASH AND CASH EQUIVALENTS. NET LEVERAGE RATIO CALCULATION IN ACCORDANCE WITH CREDIT AGREEMENT

OUR ESG VISION & STRATEGY



OUR AMBITION

To be an environmental, social and governance (ESG) leader in our industry.



OUR LONG-TERM SUCCESS

To grow our financial performance, deliver value to our shareholders, customers and employees and contribute to our society and the communities where we work.



OUR COMMITMENT

To continue our ESG journey and build on the progress we have made to date.

OUR FOUR FOCUS AREAS

INNOVATIVE SOLUTIONS

SteelPhalt™

17 PERFORMANCE HIGHLIGHTS

MOST ENVIRO-FRIENDLY
ASPHALT
IS LAUNCHED



**HELP CUSTOMERS SOLVE
THEIR MOST PRESSING
SUSTAINABILITY
CHALLENGES**

THRIVING ENVIRONMENT

CleanEarth™

9 PERFORMANCE HIGHLIGHTS

RECYCLE
8 BILLION
POUNDS OF WASTE



**REDUCE
ENVIRONMENTAL
IMPACTS**

SAFE WORKPLACE

HARSCO
ENVIRONMENTAL

4 PERFORMANCE HIGHLIGHTS

Visible Felt Leadership
improving the
CULTURE OF SAFETY
in India

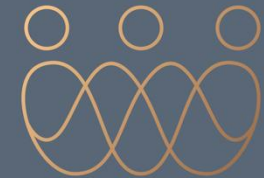


**ENSURE HARSCO
EMPLOYEES RETURN
HOME UNHARMED
EVERYDAY**

INSPIRED PEOPLE

HARSCO

13 PERFORMANCE HIGHLIGHTS



WOMEN OF HARSCO

INSPIRING EACH OTHER
TO ACHIEVE MORE

**SUPPORT THE GROWTH
AND DEVELOPMENT OF
EMPLOYEES AND
COMMUNITIES**

HARSCO

PROMOTING SAFE PRACTICES AT WORK

IN 2021, HARSCO ACHIEVED ITS TRIR GOAL OF LESS THAN 1.0

OUR SAFETY STRATEGY

1. Establish a culture of ownership and accountability in which everyone is responsible for safety.
2. Develop leading safety practices and comprehensive training programs.

With the acquisitions of Clean Earth and ESOL in 2019 and 2020, the overall TRIR in 2020 exceeded the average recordable rate over the previous five years. **However, in 2021, Harsco achieved its goal to have a TRIR of 1.0 or less, with a TRIR of 0.97 for the year.**

TOTAL RECORDABLE INCIDENT RATE



2021 ESG HIGHLIGHTS

38
NEW
ENVIRONMENTAL
SOLUTIONS
LAUNCHED

93%
MATERIAL PROCESSED
RECYCLED OR
REPURPOSED
by
Clean Earth

CLEAN200™
NAMED TO THE 2022
CARBON CLEAN 200
LIST, RECOGNIZING
HARSCO'S RECYCLING AND
CARBON EMISSIONS
REDUCTION SERVICES

0.97
TRIR*
EXCEEDED OUR
SAFETY GOAL
of < 1.0

LAUNCHED
GLOBAL
DIVERSITY, EQUITY,
ENGAGEMENT &
INCLUSION COUNCIL

14.3M
TONS OF WASTE
RECYCLED OR
REPURPOSED

NEW DIRECTOR
WITH WASTE MANAGEMENT
EXPERTISE
ADDED TO BOARD

LINKED
EXECUTIVE PAY TO
ESG
PERFORMANCE

CO₂
EMISSION
REDUCTION
ON TRACK
15%
REDUCTION BY 2025
FROM 2019 BASELINE

* Total Recordable Incident Rate

ADDITIONAL ACCOMPLISHMENTS & HIGHLIGHTS

CleanEarth™

362
MILLION TONS
OF HAZARDOUS WASTE
RECYCLED

WE CURRENTLY HAVE

62
ISO 18001/45001
CERTIFIED HEALTH AND SAFETY
MANAGEMENT SITES

IN 2019 WE HAD 51

HARSCO

CONTRIBUTE

10,000+
HOURS

EMPLOYEE VOLUNTEER SERVICE
TO COMMUNITY ORGANIZATIONS

HARSCO
ENVIRONMENTAL

Harsco Environmental
India has gone

5.25M
person-hours
without an injury

SteelPhalt™

A NEW FACILITY IN THE UK HAS
DOUBLED PRODUCTION
CAPABILITY OF **SUSTAINABLE**
ASPHALT PRODUCTS WITH

96%
RECYCLED CONTENT

CleanEarth™

IN 2021 OUR WEST VIRGINIA
RECYCLING FACILITY KEPT

11 MILLION+
AEROSOL CANS
FROM LANDFILL AND
INCINERATION

MORE THAN

400
NOMINATIONS
OF EXCEPTIONAL EMPLOYEES
BY CO-WORKERS IN CATEGORIES
ALIGNED DIRECTLY WITH

HARSCO'S CORE VALUES

HARSCO

A leadership development
series was launched
in response to
COVID-19

**LEADING
THROUGH CRISIS**

REASONS TO INVEST IN HARSCO

- ✓ Market leading provider of innovative environmental solutions
- ✓ Recycling and reuse value proposition supported by environmental regulation and customers' zero waste priorities
- ✓ Difficult to replicate assets in regulated industry, providing recurring and resilient revenue streams
- ✓ Strategic shift towards higher growth and less cyclical markets with attractive margins and cash generation characteristics
- ✓ Strong diversity of customers and end markets, with broad global exposure
- ✓ Deleveraging to drive equity accretion through asset sales and strengthening free cash flow
- ✓ ESG leader in our industry

Q3 2022 RESULTS

CEO PERSPECTIVE

- Strong execution and performance in the third quarter, led by Clean Earth
- Clean Earth successfully executing on price / cost actions and operational improvement initiatives; long term margin opportunity is unchanged
- Environmental working to mitigate external headwinds; also its market position has never been stronger and will provide opportunities to gain share
- Guidance raised to reflect higher CE margins
- Latest ESG report highlights how Harsco's core businesses are helping customers solve difficult environmental challenges
- Key improvement and growth initiatives, along with Rail sale and deleveraging, expected to drive value creation for shareholders

Q3 2022 FINANCIAL SUMMARY

KEY PERFORMANCE INDICATOR

- Revenues +4% YoY (+9% ex-FX)
- Adjusted EBITDA higher YoY and QoQ
- Above-guidance performance driven by Clean Earth margins; CE price / cost initiatives delivering expected results
- Environmental impacted by steel market volatility and FX headwinds
- Adjusted EPS of \$0.10; unusual items include CE severance and credit amendment costs
- Q3 Free Cash Flow impacted by higher capital spending and timing of cash interest and working capital; expect FCF improvement in Q4

| \$ In millions except EPS; Continuing Operations | Q3 2022 | Q3 2021 | CHANGE |
|---|---------|---------|--------|
| REVENUES, AS REPORTED | 487 | 470 | 4% |
| OPERATING INCOME – GAAP | 30 | 27 | 11% |
| ADJUSTED EBITDA ¹ | 70 | 68 | 4% |
| % OF SALES ¹ | 14.4% | 14.4% | 3bps |
| GAAP DILUTED EARNINGS (LOSS) PER SHARE | 0.01 | 0.06 | nmf |
| ADJUSTED DILUTED EARNINGS PER SHARE ¹ | 0.10 | 0.15 | (33)% |
| FREE CASH FLOW ² | (31) | 2 | nmf |

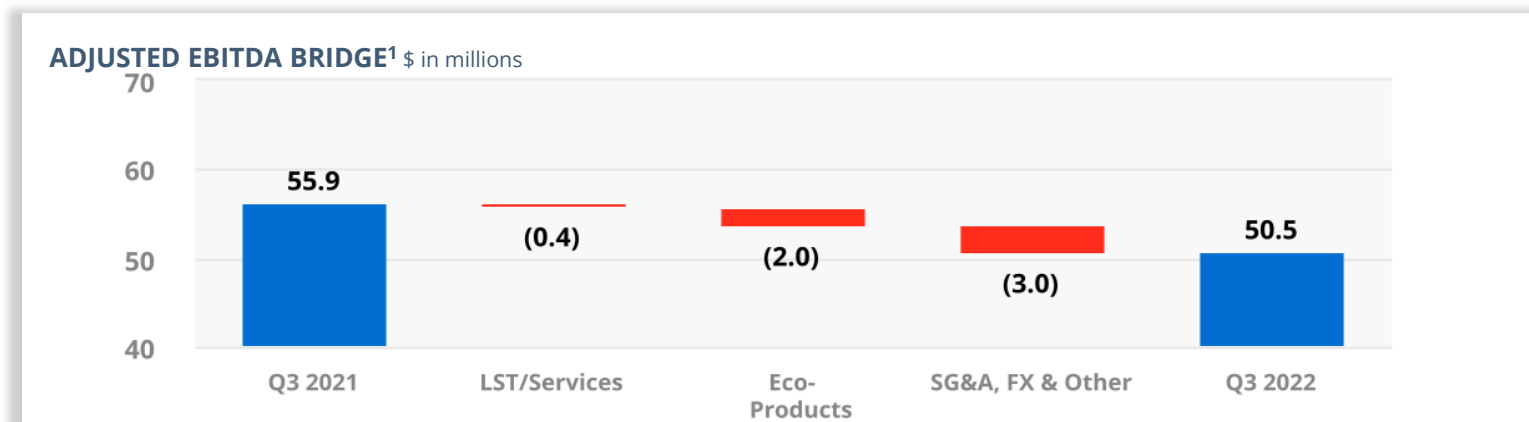
(1) Excludes unusual items; see tables at end of presentation for GAAP to non-GAAP reconciliations.
nmf = not meaningful

Q3 2022 ENVIRONMENTAL

- Revenues increased 7% YoY before FX translation impacts; due to higher ecoproducts™ volume and services levels

| SUMMARY RESULTS (\$ MILLIONS) | Q3 2022 | Q3 2021 | % |
|-------------------------------------|---------|---------|-------|
| Revenues as reported | 265 | 270 | (2)% |
| GAAP Operating Income – GAAP | 22 | 28 | (20)% |
| Adjusted EBITDA ¹ | 51 | 56 | (10)% |
| Adjusted EBITDA ¹ Margin | 19.1% | 20.7% | |

- Adjusted EBITDA change YoY attributable to FX translation, lower commodity prices, inflation and fewer asset sales



(1) Excludes unusual items; see tables at end of presentation for GAAP to non-GAAP reconciliations.

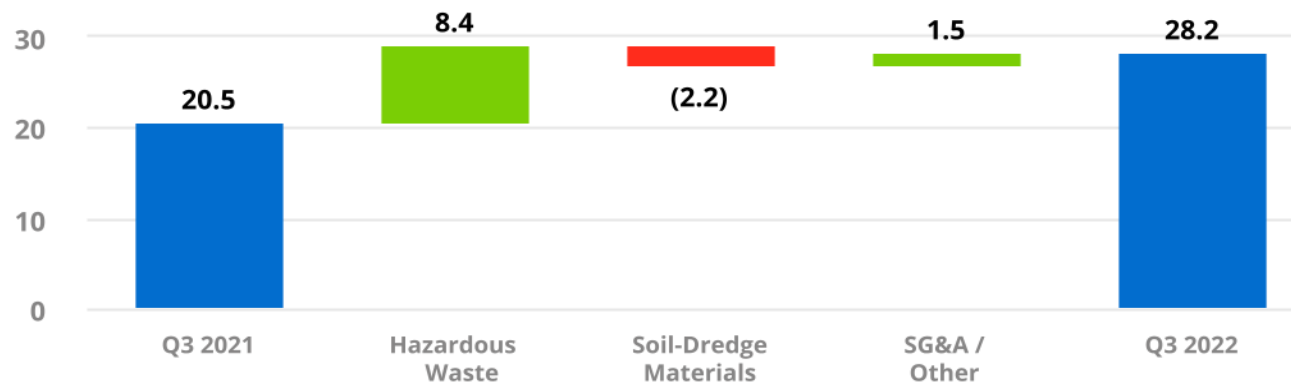
Q3 2022 CLEAN EARTH

- Revenues increased 11% compared with prior-year quarter due to price as well as higher retail and industrial volumes

| SUMMARY RESULTS (\$ MILLIONS) | Q3 2022 | Q3 2021 | % |
|-------------------------------------|---------|---------|-----|
| Revenues as reported | 222 | 200 | 11% |
| GAAP Operating Income - GAAP | 17 | 10 | 75% |
| Adjusted EBITDA ¹ | 28 | 21 | 38% |
| Adjusted EBITDA ¹ Margin | 12.7% | 10.2% | |

- Adjusted EBITDA increase YoY due to price increases, cost reductions and operational efficiencies partially offset by inflationary impacts

ADJUSTED EBITDA BRIDGE¹ \$ in millions



(1) Excludes unusual items; see tables at end of presentation for GAAP to non-GAAP reconciliations.
nmf = not meaningful

Q4 2022 OUTLOOK²

Adjusted EBITDA¹ expected to be between

\$47M-\$54M

Adjusted diluted earnings per share¹ is expected to be between

\$(0.02)-\$(0.12)

Corporate costs of approximately

\$9 to \$10 million

YEAR-OVER-YEAR CONSIDERATIONS INCLUDE:

HARSCO
ENVIRONMENTAL

Adjusted EBITDA below prior-year quarter: FX translation, Brazil tax credits and ecoproducts™ contributions

CleanEarth™

Adjusted EBITDA modestly above prior-year quarter: hazardous materials earnings growth, partially offset by soil-dredge volume and mix

(1) Adjusted operating income and adjusted diluted earnings per share are non-GAAP numbers. Adjusted diluted earnings per share exclude acquisition amortization. See tables at end of presentation for GAAP to non-GAAP reconciliations.

(2) Figures exclude Rail which is reported as Discontinued Operations

APPENDIX

2022 SEGMENT OUTLOOK

Excluding unusual items



REVENUES Low single-digit YoY growth, excluding FX translation impacts

ADJUSTED EBITDA¹ \$191M - \$194M

DRIVERS

- + New contracts / sites, services mix
- Exited contracts / sites, FX translation, inflation, Brazil tax credits, asset sales



REVENUES Low to mid single-digit YoY growth

ADJUSTED EBITDA¹ \$61M - \$63M

DRIVERS

- + Price initiatives, cost-out program
- Inflation (transportation-containers-disposal), labor tightness

CORPORATE COSTS

\$35 million - \$36 million for the full-year

(1) Excludes unusual items.

NON-GAAP MEASURES

Measurements of financial performance not calculated in accordance with GAAP should be considered as supplements to, and not substitutes for, performance measurements calculated or derived in accordance with GAAP. Any such measures are not necessarily comparable to other similarly-titled measurements employed by other companies.

Adjusted diluted earnings per share: Adjusted diluted earnings per share is a non-GAAP financial measure and consists of diluted earnings (loss) per share from continuing operations adjusted for unusual items and acquisition-related intangible asset amortization expense. It is important to note that such intangible assets contribute to revenue generation and that intangible asset amortization related to past acquisitions will recur in future periods until such intangible assets have been fully amortized. The Company's management believes Adjusted diluted earnings per share from continuing operations is useful to investors because it provides an overall understanding of the Company's historical and future prospects. Exclusion of unusual items permits evaluation and comparison of results for the Company's core business operations, and it is on this basis that management internally assesses the Company's performance. Exclusion of acquisition-related intangible asset amortization expense, the amount of which can vary by the timing, size and nature of the Company's acquisitions, facilitates more consistent internal comparisons of operating results over time between the Company's newly acquired and long-held businesses, and comparisons with both acquisitive and non-acquisitive peer companies.

Adjusted EBITDA: Adjusted EBITDA is a non-GAAP financial measure and consists of income from continuing operations adjusted to add back income tax expense; equity income of unconsolidated entities, net; net interest expense; defined benefit pension income (expense); facility fees and debt-related income (expense); and depreciation and amortization (excluding amortization of deferred financing costs); and excludes unusual items. Segment Adjusted EBITDA consists of operating income from continuing operations adjusted to exclude unusual items and add back depreciation and amortization (excluding amortization of deferred financing costs). The sum of the Segments' Adjusted EBITDA and Corporate Adjusted EBITDA equals Consolidated Adjusted EBITDA. The Company's management believes Adjusted EBITDA is meaningful to investors because management reviews Adjusted EBITDA in assessing and evaluating performance.

Free cash flow: Free cash flow is a non-GAAP financial measure and consists of net cash provided (used) by operating activities less capital expenditures and expenditures for intangible assets; and plus capital expenditures for strategic ventures, total proceeds from sales of assets and certain transaction-related / debt-refinancing expenditures. The Company's management believes that Free cash flow is meaningful to investors because management reviews Free cash flow for planning and performance evaluation purposes. It is important to note that Free cash flow does not represent the total residual cash flow available for discretionary expenditures since other non-discretionary expenditures, such as mandatory debt service requirements and settlements of foreign currency forward exchange contracts, are not deducted from this measure. Free cash flow excludes the former Harsco Rail Segment since the segment is reported as discontinued operations. This presentation provides a basis for comparison of ongoing operations and prospects.

RECONCILIATION OF NON-GAAP MEASURES

HARSCO CORPORATION

RECONCILIATION OF ADJUSTED DILUTED EARNINGS PER SHARE TO DILUTED EARNINGS (LOSS) PER SHARE FROM CONTINUING OPERATIONS AS REPORTED (Unaudited)

| | Three Months Ended September 30 | | Nine Months Ended September 30 | |
|---|------------------------------------|----------------|-----------------------------------|--------------------|
| | 2022 | 2021 | 2022 | 2021 |
| Diluted earnings (loss) per share from continuing operations as reported | \$ 0.01 | \$ 0.06 | \$ (1.43) | \$ 0.15 |
| Facility fees and debt-related expense (income) (a) | 0.01 | — | (0.01) | 0.07 |
| Corporate strategic costs (b) | — | 0.02 | — | 0.04 |
| Harsco Clean Earth segment goodwill impairment charge (c) | — | — | 1.32 | — |
| Harsco Environmental segment severance (d) | — | (0.01) | — | (0.01) |
| Harsco Clean Earth segment severance costs (e) | 0.01 | — | 0.03 | — |
| Harsco Clean Earth segment contingent consideration adjustments (f) | (0.01) | — | (0.01) | — |
| Taxes on above unusual items (g) | — | — | (0.04) | (0.02) |
| Adjusted diluted earnings (loss) per share, including acquisition amortization expense | 0.02 (i) | 0.07 | (0.14) | 0.22 (i) |
| Acquisition amortization expense, net of tax (h) | 0.08 | 0.08 | 0.23 | 0.24 |
| Adjusted diluted earnings per share | <u>\$ 0.10</u> | <u>\$ 0.15</u> | <u>\$ 0.09</u> | <u>\$ 0.47 (i)</u> |

RECONCILIATION OF NON-GAAP MEASURES

HARSCO CORPORATION

RECONCILIATION OF ADJUSTED DILUTED EARNINGS PER SHARE TO DILUTED EARNINGS (LOSS) PER SHARE FROM CONTINUING OPERATIONS AS REPORTED (Unaudited)

(Continued from Previous Slide)

- a. Costs incurred at Corporate to amend the Company's Senior Secured Credit Facilities, partially offset by income recognized related to a gain on the repurchase of \$25.0 million of Senior Notes, (Q3 2022 of \$1.1 million pre-tax expense; nine months 2022 \$0.5 million pre-tax income) and costs at Corporate associated with amending the Company's existing Senior Secured Credit Facilities to establish a New Term Loan the proceeds of which were used to repay in full the outstanding Term Loan A and Term Loan B, to extend the maturity date of the Revolving Credit Facility and to increase certain levels set forth in the total net leverage ratio covenant (Q3 2021 \$0.2 million pre-tax; nine months 2021 \$5.5 million pre-tax)
- b. Certain strategic costs incurred at Corporate associated with supporting and executing the Company's long-term strategies. The nine months ended 2022 included the relocation of the Company's headquarters (Q3 2022 \$0.3 million pre-tax; nine months 2022 \$0.1 million pre-tax) and the nine months ended 2021 included the divestiture of the Harsco Rail segment (Q3 2021 \$1.5 million pre-tax; nine months 2021 \$3.2 million pre-tax).
- c. Non-cash goodwill impairment charge in the Harsco Clean Earth segment (nine months 2022 \$104.6 million pre-tax).
- d. Adjustment to prior year severance and related costs incurred in the Harsco Environmental segment (Q3 2021 and nine months 2021 \$0.9 million pre-tax).
- e. Severance and related costs incurred in the Harsco Clean Earth segment (Q3 2022 \$1.1 million pre-tax; nine months 2022 \$2.5 million pre-tax).
- f. Adjustment to contingent consideration related to the acquisition of the Harsco Clean Earth segment (Q3 2022 and nine months 2022 \$0.8 million pre-tax income).
- g. Unusual items are tax-effected at the global effective tax rate, before discrete items, in effect at the time the unusual item is recorded, except for unusual items from countries where no tax benefit can be realized, in which case a zero percent tax rate is used.
- h. Acquisition amortization expense was \$7.7 million pre-tax and \$23.4 million pre-tax for Q3 2022 and the nine months 2022, respectively, and after-tax was \$6.0 million and \$18.4 million for Q3 2022 and the nine months 2022, respectively. Acquisition amortization expense was \$8.0 million pre-tax and \$24.3 million pre-tax for Q3 2021 and the nine months 2021, respectively, and after-tax was \$6.4 million and \$19.4 million for Q3 2021 and the nine months 2021, respectively.
- i. Does not total due to rounding.

RECONCILIATION OF NON-GAAP MEASURES

HARSCO CORPORATION

RECONCILIATION OF ADJUSTED DILUTED EARNINGS PER SHARE FROM CONTINUING OPERATIONS TO DILUTED LOSS PER SHARE FROM CONTINUING OPERATIONS AS REPORTED (Unaudited)

| | Twelve Months Ended |
|---|------------------------|
| | December 31 |
| | 2021 |
| Diluted earnings per share from continuing operations as reported | \$ 0.28 |
| Corporate unused debt commitment and amendment fees (a) | 0.07 |
| Corporate strategic costs (b) | 0.06 |
| Harsco Environmental Segment severance costs (c) | (0.01) |
| Taxes on above unusual items (d) | (0.02) |
| Adjusted diluted earnings per share from continuing operations, including acquisition amortization expense | 0.37 (f) |
| Acquisition amortization expense, net of tax (e) | 0.32 |
| Adjusted diluted earnings per share from continuing operations | \$ 0.69 |

- a. Costs at Corporate associated with amending the Company's existing Senior Secured Credit Facilities to establish a New Term Loan the proceeds of which were used to repay in full the outstanding Term Loan A and Term Loan B, to extend the maturity date of the Revolving Credit Facility and to increase certain levels set forth in the total net leverage ratio covenant (Full year 2021 \$5.5 million pre-tax) and costs associated with amending the Company's existing Senior secured Credit Facilities, to increase the net debt to consolidated adjusted EBITDA covenant ratio).
- b. Certain strategic costs incurred at Corporate associated with supporting and executing the Company's long-term strategies including the divestiture of the Harsco Rail Segment (Full year 2021 \$4.5 million pre-tax).
- c. Adjustment to Harsco Environmental Segment severance costs (Full year 2021 \$0.9 million pre-tax).
- d. Unusual items are tax-effected at the global effective tax rate, before discrete items, in effect at the time the unusual item is recorded, except for unusual items from countries where no tax benefit can be realized, in which case a zero percent tax rate is used.
- e. Acquisition amortization expense was \$32.3 million pre-tax for Full year 2021.
- f. Does not total due to rounding.

RECONCILIATION OF NON-GAAP MEASURES

HARSCO CORPORATION

RECONCILIATION OF PROJECTED ADJUSTED DILUTED EARNINGS (LOSS) PER SHARE TO DILUTED EARNINGS PER SHARE FROM CONTINUING OPERATIONS (a)

(Unaudited)

| | Projected Three Months Ending December 31 | | Projected Twelve Months Ending December 31 | |
|---|--|-----------|--|-----------|
| | 2022 | | 2022 | |
| | Low | High | Low | High |
| Diluted earnings (loss) per share from continuing operations | \$ (0.19) | \$ (0.10) | \$ (1.62) | \$ (1.52) |
| Corporate strategic costs | — | — | — | — |
| Harsco Clean Earth segment goodwill impairment charge | — | — | 1.32 | 1.32 |
| Harsco Clean Earth segment severance costs | — | — | 0.04 | 0.04 |
| Harsco Clean Earth segment contingent consideration adjustments | — | — | (0.01) | (0.01) |
| Facility fees and debt-related expense (income) | — | — | (0.01) | (0.01) |
| Taxes on above unusual items | — | — | (0.04) | (0.04) |
| Adjusted diluted earnings (loss) per share, including acquisition amortization expense | (0.19) | (0.10) | (0.32) | (0.22) |
| Estimated acquisition amortization expense, net of tax | 0.08 | 0.08 | 0.30 | 0.30 |
| Adjusted diluted earnings (loss) per share | \$ (0.12) ^(b) | \$ (0.02) | \$ (0.02) | \$ 0.08 |

(a) Excludes Harsco Rail Segment.

(b) Does not total due to rounding.

RECONCILIATION OF NON-GAAP MEASURES

HARSCO CORPORATION

RECONCILIATION OF ADJUSTED EBITDA BY SEGMENT TO OPERATING INCOME (LOSS) AS REPORTED BY SEGMENT (Unaudited)

(In thousands)

Three Months Ended September 30, 2022:

| | Harsco Environmental | Harsco Clean Earth | Corporate | Consolidated Totals |
|---|----------------------|--------------------|------------|---------------------|
| Operating income (loss) as reported | \$ 22,117 | \$ 17,315 | \$ (9,309) | \$ 30,123 |
| Corporate strategic costs | — | — | 346 | 346 |
| Harsco Clean Earth segment severance costs | — | 1,092 | — | 1,092 |
| Harsco Clean Earth segment contingent consideration adjustments | — | (827) | — | (827) |
| Operating income (loss) excluding unusual items | 22,117 | 17,580 | (8,963) | 30,734 |
| Depreciation | 26,772 | 4,576 | 544 | 31,892 |
| Amortization | 1,619 | 6,071 | — | 7,690 |
| Adjusted EBITDA | \$ 50,508 | \$ 28,227 | \$ (8,419) | \$ 70,316 |
| Revenues as reported | \$ 264,717 | \$ 222,197 | | \$ 486,914 |
| Adjusted EBITDA margin (%) | 19.1% | 12.7% | | 14.4% |

RECONCILIATION OF NON-GAAP MEASURES

HARSCO CORPORATION

RECONCILIATION OF ADJUSTED EBITDA BY SEGMENT TO OPERATING INCOME (LOSS) AS REPORTED BY SEGMENT (Unaudited)

| (In thousands) | Harsco Environmental | Harsco Clean Earth | Corporate | Consolidated Totals |
|---|----------------------|--------------------|-------------|---------------------|
| Three Months Ended September 30, 2021: | | | | |
| Operating income (loss) as reported | \$ 27,630 | \$ 9,893 | \$ (10,602) | \$ 26,921 |
| Corporate strategic costs | — | — | 1,489 | 1,489 |
| Harsco Environmental Segment severance costs | (900) | — | — | (900) |
| Operating income (loss) excluding unusual items | 26,730 | 9,893 | (9,113) | 27,510 |
| Depreciation | 27,179 | 4,576 | 491 | 32,246 |
| Amortization | 1,997 | 6,033 | — | 8,030 |
| Adjusted EBITDA | \$ 55,906 | \$ 20,502 | \$ (8,622) | \$ 67,786 |
| Revenues as reported | \$ 269,901 | \$ 200,484 | | \$ 470,385 |
| Adjusted EBITDA margin (%) | 20.7% | 10.2% | | 14.4% |

RECONCILIATION OF NON-GAAP MEASURES

HARSCO CORPORATION

RECONCILIATION OF ADJUSTED EBITDA BY SEGMENT TO OPERATING INCOME (LOSS) AS REPORTED BY SEGMENT (Unaudited)

| (In thousands) | Harsco Environmental | Harsco Clean Earth | Corporate | Consolidated Totals |
|--|-------------------------|-----------------------|-------------|------------------------|
| Nine Months Ended September 30, 2022: | | | | |
| Operating income (loss) as reported | \$ 63,931 | \$ (95,650) | \$ (27,413) | \$ (59,132) |
| Corporate strategic costs | — | — | 128 | 128 |
| Harsco Clean Earth segment goodwill impairment charge | — | 104,580 | — | 104,580 |
| Harsco Clean Earth segment severance costs | — | 2,540 | — | 2,540 |
| Harsco Clean Earth segment contingent consideration adjustment | — | (827) | — | (827) |
| Operating income (loss) excluding unusual items | 63,931 | 10,643 | (27,285) | 47,289 |
| Depreciation | 82,311 | 14,213 | 1,435 | 97,959 |
| Amortization | 5,161 | 18,277 | — | 23,438 |
| Adjusted EBITDA | 151,403 | 43,133 | (25,850) | 168,686 |
| Revenues as reported | \$ 804,367 | \$ 616,396 | | \$ 1,420,763 |
| Adjusted EBITDA margin (%) | 18.8% | 7.0% | | 11.9% |

RECONCILIATION OF NON-GAAP MEASURES

HARSCO CORPORATION

RECONCILIATION OF ADJUSTED EBITDA BY SEGMENT TO OPERATING INCOME (LOSS) AS REPORTED BY SEGMENT (Unaudited)

| (In thousands) | Harsco Environmental | Harsco Clean Earth (a) | Corporate | Consolidated Totals |
|---|-------------------------|---------------------------|-------------|------------------------|
| Nine Months Ended September 30, 2021: | | | | |
| Operating income (loss) as reported | \$ 83,788 | \$ 20,457 | \$ (31,941) | \$ 72,304 |
| Corporate strategic costs | — | — | 3,170 | 3,170 |
| Harsco Environmental segment severance costs | (900) | — | — | (900) |
| Operating income (loss) excluding unusual items | 82,888 | 20,457 | (28,771) | 74,574 |
| Depreciation | 78,446 | 14,818 | 1,468 | 94,732 |
| Amortization | 6,080 | 18,179 | — | 24,259 |
| Adjusted EBITDA | 167,414 | 53,454 | (27,303) | 193,565 |
| Revenues as reported | \$ 800,433 | \$ 585,891 | | \$ 1,386,324 |
| Adjusted EBITDA margin (%) | 20.9% | 9.1% | | 14.0% |

RECONCILIATION OF NON-GAAP MEASURES

HARSCO CORPORATION

RECONCILIATION OF CONSOLIDATED ADJUSTED EBITDA TO CONSOLIDATED INCOME (LOSS) FROM CONTINUING OPERATIONS AS REPORTED

(Unaudited)

| (In thousands) | Three Months Ended September 30 | |
|---|------------------------------------|------------------|
| | 2022 | 2021 |
| Consolidated income (loss) from continuing operations | \$ 1,427 | \$ 7,304 |
| Add back (deduct): | | |
| Equity in (income) loss of unconsolidated entities, net | 128 | 293 |
| Income tax (benefit) expense | 9,376 | 7,816 |
| Defined benefit pension income | (2,118) | (3,887) |
| Facility fees and debt-related expense (income) | 2,511 | 198 |
| Interest expense | 19,751 | 15,741 |
| Interest income | (952) | (544) |
| Depreciation | 31,892 | 32,246 |
| Amortization | 7,690 | 8,030 |
| Corporate strategic costs | 346 | 1,489 |
| Harsco Environmental segment severance costs | — | (900) |
| Harsco Clean Earth segment severance costs | 1,092 | — |
| Clean Earth segment contingent consideration adjustment | (827) | — |
| Consolidated Adjusted EBITDA | \$ 70,316 | \$ 67,786 |

RECONCILIATION OF NON-GAAP MEASURES

HARSCO CORPORATION

RECONCILIATION OF CONSOLIDATED ADJUSTED EBITDA TO CONSOLIDATED INCOME

(LOSS) FROM CONTINUING OPERATIONS AS REPORTED (Unaudited)

| (In thousands) | Nine Months Ended September 30 | |
|---|-----------------------------------|-------------------|
| | 2022 | 2021 |
| Consolidated income (loss) from continuing operations | \$ (110,352) | \$ 17,401 |
| Add back (deduct): | | |
| Equity in (income) loss of unconsolidated entities, net | 373 | 488 |
| Income tax expense (benefit) | 7,482 | 14,714 |
| Defined benefit pension income | (6,775) | (11,777) |
| Facility fees and debt-related expense (income) | 894 | 5,506 |
| Interest expense | 51,535 | 47,640 |
| Interest income | (2,289) | (1,668) |
| Depreciation | 97,959 | 94,732 |
| Amortization | 23,438 | 24,259 |
| Corporate strategic costs | 128 | 3,170 |
| Harsco Environmental segment severance costs | — | (900) |
| Harsco Clean Earth segment goodwill impairment charge | 104,580 | — |
| Harsco Clean Earth segment severance costs | 2,540 | — |
| Harsco Clean Earth segment contingent consideration adjustments | (827) | — |
| Consolidated Adjusted EBITDA | \$ 168,686 | \$ 193,565 |

RECONCILIATION OF NON-GAAP MEASURES

HARSCO CORPORATION

RECONCILIATION OF ADJUSTED EBITDA TO CONSOLIDATED LOSS FROM CONTINUING OPERATIONS AS REPORTED (Unaudited)

| | Twelve Months Ended December 31 |
|--|---------------------------------------|
| (In thousands) | 2021 |
| Consolidated loss from continuing operations | \$ 28,115 |
| Add back (deduct): | |
| Equity in income of unconsolidated entities, net | 302 |
| Income tax expense | 9,089 |
| Defined benefit pension income | (15,640) |
| Unused debt commitment and amendment fees | 5,506 |
| Interest expense | 63,235 |
| Interest income | (2,231) |
| Depreciation | 127,402 |
| Amortization | 32,232 |
| Corporate strategic costs | 4,450 |
| Harsco Environmental Segment severance costs | (900) |
| Harsco Clean Earth Segment severance costs | 390 |
| Adjusted EBITDA | \$ 251,950 |

RECONCILIATION OF NON-GAAP MEASURES

HARSCO CORPORATION

RECONCILIATION OF PROJECTED CONSOLIDATED ADJUSTED EBITDA TO PROJECTED CONSOLIDATED INCOME FROM CONTINUING OPERATIONS

(a)

(Unaudited)

| (In millions) | Projected Three Months Ending December 31 | | Projected Twelve Months Ending December 31 | |
|--|---|--------------|--|-------------------|
| | 2022 | | 2022 | |
| | Low | High | Low | High |
| Consolidated loss from continuing operations | \$ (13) | \$ (5) | \$ (124) | \$ (116) |
| Add back (deduct): | | | | |
| Income tax (income) expense | — | — | 8 | 7 |
| Facility fees and debt-related (income) expense | 1 | 1 | 2 | 2 |
| Net interest | 22 | 21 | 71 | 71 |
| Defined benefit pension income | (2) | (2) | (8) | (8) |
| Depreciation and amortization | 39 | 39 | 161 | 161 |
| Unusual items: | | | | |
| Harsco Clean Earth goodwill impairment | — | — | 105 | 105 |
| Harsco Clean Earth Segment severance costs | — | — | 3 | 3 |
| Harsco Clean Earth segment contingent consideration adjustment | \$ — | \$ — | \$ (1) | \$ (1) |
| Consolidated Adjusted EBITDA | \$ 47 | \$ 54 | \$ 216 (b) | \$ 223 (b) |

(a) Excludes Harsco Rail Segment

(b) Does not total due to rounding.

RECONCILIATION OF NON-GAAP MEASURES

HARSCO CORPORATION

RECONCILIATION OF HARSCO CLEAN EARTH PROJECTED ADJUSTED EBITDA TO HARSCO CLEAN EARTH PROJECTED OPERATING INCOME (LOSS)

(Unaudited)

| (In millions) | Harsco Clean Earth | |
|-------------------------------------|--|---------|
| | Projected Twelve Months Ending December 31 | |
| | 2022 | |
| | Low | High |
| Operating loss | \$ (91) | \$ (86) |
| Depreciation and amortization | 43 | 43 |
| Unusual Items: | | |
| Goodwill impairment | 105 | 105 |
| Severance costs | 3 | 1 |
| Contingent consideration adjustment | (1) | (1) |
| Adjusted EBITDA | \$ 59 | \$ 62 |

RECONCILIATION OF NON-GAAP MEASURES

HARSCO CORPORATION

RECONCILIATION OF HARSCO ENVIRONMENTAL PROJECTED ADJUSTED EBITDA TO HARSCO ENVIRONMENTAL PROJECTED OPERATING INCOME

(Unaudited)

| (In millions) | Harsco Environmental | |
|-------------------------------|--|--------|
| | Projected Twelve Months Ending December 31 | |
| | 2022 | |
| | Low | High |
| Operating income | \$ 76 | \$ 79 |
| Depreciation and amortization | 116 | 116 |
| Adjusted EBITDA | \$ 192 | \$ 195 |

RECONCILIATION OF NON-GAAP MEASURES

HARSCO CORPORATION

RECONCILIATION OF ADJUSTED EBITDA BY SEGMENT TO OPERATING INCOME (LOSS) AS REPORTED BY SEGMENT (Unaudited)

| (In thousands) | Harsco Environmental | Harsco Clean Earth (a) | Corporate | Consolidated Totals |
|---|----------------------|------------------------|-------------|---------------------|
| Twelve Months Ended December 31, 2021: | | | | |
| Operating income (loss) as reported | \$ 103,402 | \$ 25,639 | \$ (40,665) | \$ 88,376 |
| Corporate strategic costs | — | — | 4,450 | 4,450 |
| Harsco Clean Earth Segment severance costs | — | 390 | — | 390 |
| Harsco Environmental Segment severance costs | (900) | — | — | (900) |
| Operating income (loss) excluding unusual items | 102,502 | 26,029 | (36,215) | 92,316 |
| Depreciation | 105,830 | 19,672 | 1,900 | 127,402 |
| Amortization | 8,052 | 24,180 | — | 32,232 |
| Adjusted EBITDA | 216,384 | 69,881 | (34,315) | 251,950 |
| Revenues as reported | \$ 1,068,083 | \$ 780,316 | | \$ 1,848,399 |
| Adjusted EBITDA margin (%) | 20.3% | 9.0% | | 13.6% |

(a) The Company's acquisition of ESOL closed on April 6, 2020.

RECONCILIATION OF NON-GAAP MEASURES

HARSCO CORPORATION

RECONCILIATION OF FREE CASH FLOW TO NET CASH PROVIDED BY OPERATING ACTIVITIES (Unaudited)

| (In thousands) | Three Months Ended | | Nine Months Ended | |
|--|--------------------|-----------------|-------------------|-----------------|
| | September 30 | | September 30 | |
| | 2022 | 2021 | 2022 | 2021 |
| Net cash provided by operating activities | \$ 13,422 | \$ 33,220 | \$ 131,161 | \$ 46,750 |
| Less capital expenditures | (39,854) | (40,861) | (101,645) | (109,507) |
| Less expenditures for intangible assets | (47) | (155) | (147) | (287) |
| Plus capital expenditures for strategic ventures (a) | 920 | 1,185 | 1,428 | 2,983 |
| Plus total proceeds from sales of assets (b) | 1,698 | 5,470 | 8,289 | 15,512 |
| Plus transaction-related expenditures (c) | 758 | 784 | 1,854 | 18,788 |
| Harsco Rail free cash flow deficit/(benefit) | (8,161) | 2,089 | 30,827 | 31,837 |
| Free cash flow | <u>\$ (31,264)</u> | <u>\$ 1,732</u> | <u>\$ 71,767</u> | <u>\$ 6,076</u> |

- Capital expenditures for strategic ventures represent the partner's share of capital expenditures in certain ventures consolidated in the Company's condensed consolidated financial statements.
- Asset sales are a normal part of the business model, primarily for the Harsco Environmental segment.
- Expenditures directly related to the Company's acquisition and divestiture transactions and costs at Corporate associated with certain debt refinancing transactions.

RECONCILIATION OF NON-GAAP MEASURES

HARSCO CORPORATION

RECONCILIATION OF FREE CASH FLOW TO NET CASH PROVIDED BY OPERATING ACTIVITIES (Unaudited)

Twelve Months
Ended

December 31

2021

| (In thousands) | |
|--|-------------------|
| Net cash provided by operating activities | \$ 72,197 |
| Less capital expenditures | (158,326) |
| Less expenditures for intangible assets | (358) |
| Plus capital expenditures for strategic ventures (a) | 3,660 |
| Plus total proceeds from sales of assets (b) | 16,724 |
| Plus transaction-related expenditures (c) | 18,938 |
| Harsco Rail free cash flow deficit | 45,611 |
| Free cash flow | <u>\$ (1,554)</u> |

- a. Capital expenditures for strategic ventures represent the partner's share of capital expenditures in certain ventures consolidated in the Company's consolidated financial statements.
- b. Asset sales are a normal part of the business model, primarily for the Harsco Environmental Segment.
- c. Expenditures directly related to the Company's acquisition and divestiture transactions.

RECONCILIATION OF NON-GAAP MEASURES

HARSCO CORPORATION

RECONCILIATION OF PROJECTED FREE CASH FLOW TO PROJECTED NET CASH PROVIDED BY OPERATING ACTIVITIES (Unaudited) (a)

| (In millions) | Projected Twelve Months Ending December 31 | |
|--|--|--------|
| | 2022 | |
| | Low | High |
| Net cash provided by operating activities | \$ 206 | \$ 221 |
| Less net capital / intangible asset expenditures | (120) | (125) |
| Plus capital expenditures for strategic ventures | 2 | 2 |
| Plus transaction-related expenditures | 2 | 2 |
| Free cash flow from continuing operations | 90 | 100 |

(a) Excludes former Harsco Rail Segment

HARSCO